



TWP

Chartered Accountants
& Chartered Tax Advisers

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Sav Focas
Print Point Plus, Middlesex

Case Study



PRINT POINT PLUS



Established for three years, Print Point Plus are commercial colour printers, based in Middlesex. The company currently employs six people to support its steady growth since starting out.

Company director, Sav Focas, has worked with TWP since first establishing the business in the late 90's. Living in Walton, he wanted to deal with a local firm, and came across TWP in the Yellow Pages. After an initial meeting with one of the firms' accountants, Sav was keen to work with them, he states, 'We seemed to hit it off straightaway, which made me feel confident in working with them'.

TWP provide Print Point Plus with services to meet their statutory audit and tax requirements, as well as providing advice on many financial issues that may affect the business. Sav also calls in the team to help the company with special projects. For example, they have recently been looking into the possibility of merging with another company. TWP has attended meetings on this, in order to offer an expert opinion during the negotiations.

Although the two firms have only been working together for a relatively short period of time, Sav is more than happy with the service TWP provides him with. He explains 'They give me sound business advice and are always available when I need them. All the staff are very pleasant and I have never had any problems with them. I am more than happy with their performance, and they always keep me informed when things need to be done. Because of this I have recommended them to others and will do so again'.

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